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Steve Wene, State Bar No. 019630 RECEIVED MOYES SELLERS & HENDRICKS LTD.

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AZ COMP COMMISSI BOCKET COMPROL

BEFORE THE ARIZONA CORPORATION COMMISSION

Arizona Corporation Commission DOCKETED

OCT 1 1 2011



BOB STUMP BRENDA BURNS

1850 N. Central Ave., Suite 1100

Phoenix, Arizona 85004

Telephone: 602-604-2141

swene@law-mhs.com

COMMISSIONERS

PAUL NEWMAN

GARY PIERCE, CHAIRMAN

SANDRA D. KENNEDY

IN ITS WATER RATES.

IN THE MATTER OF THE APPLICATION OF INDIADA WATER COMPANY, INC., FOR APPROVAL OF A PERMANENT INCREASE

IN THE MATTER OF THE APPLICATION OF ANTELOPE RUN WATER COMPANY FOR APPROVAL OF A PERMANENT INCREASE IN ITS WATER RATES.

IN THE MATTER OF THE APPLICATION OF BOB B. WATKINS DBA EAST SLOPE WATER COMPANY FOR APPROVAL OF ITS PERMANENT INCREASE IN ITS WATER RATES.

IN THE MATTER OF THE APPLICATION OF BOB B. WATKINS DBA EAST SLOPE WATER COMPANY, INDIADA WATER COMPANY, INC., AND ANTELOPE RUN WATER COMPANY FOR APPROVAL OF A TRANSFER OF ASSETS AND

DOCKET NO. W-02031A-10-0168

DOCKET NO. W-02327A-10-0169

DOCKET NO. W-01906A-10-0170

DOCKET NO. W-01906A-10-0171 DOCKET NO. W-02031A-10-0171 DOCKET NO. W-02327A-10-0171

1	CERTIFICATES OF CONVENIENCE AND NECESSITY.	
2	IN THE MATTER OF THE APPLICATION OF	DOCKET NO. W-01906A-10-0183
3	BOB B. WATKINS DBA EAST SLOPE	DOCKLI NO. W-01700A-10-0163
5	WATER COMPANY FOR AUTHORITY TO INCUR LONG-TERM DEBT.	
6	IN THE MATTER OF THE APPLICATION OF	DOCKET NO. W-02031A-10-0184
7	INDIADA WATER COMPANY, INC. FOR AUTHORITY TO INCUR LONG-TERM DEBT.	
9	IN THE MATTER OF THE APPLICATION OF	DOCKET NO. W-02327A-10-0185
10	ANTELOPE RUN WATER COMPANY FOR AUTHORITY TO INCUR LONG-TERM	
11	DEBT.	NOTICE OF FILING ADDITIONAL REJOINDER
12		TESTIMONY OF SONN ROWELL AND
13		BONNIE O'CONNOR
14		
15	East Slope Water Company, Antelope Run	Water Company, and Indiada Water
16	Company (collectively "Companies") hereby give	notice that the Companies are filing
17	Company (concentrely Companies) hereby give	notice that the companies are iming
18	the additional rejoinder testimony of Bonnie O'Con	nnor and Sonn Rowell and supporting
19	schedules. See Exhibit 1 (O'Connor) and Exhibit 2	2 (Rowell). The testimony and related
20	schedules are attached. The Companies reserve the	e right to call additional witnesses if
21	_	
22	deemed necessary to address issues raised by the C	Corporation Commission Staff or the
23	hearing officer.	
24	RESPECTFULLY SUBMITTED thi	s 11 th day of October, 2011.
25		·
26	MOYES	SELLERS & HENDRICKS LTD.
27		we May
28	Steve We	ene

Original and 13 copies of the foregoing filed this 11th day of October, 2011, with: **Docket Control** Arizona Corporation Commission 1200 West Washington

Donnelly Herbert

EXHIBIT 1

	Steve Wene, State Bar No. 019630	
1	MOYES SELLERS & HENDRICKS LTD.	
2	1850 N. Central Ave., Suite 1100	
3	Phoenix, Arizona 85004 Telephone: 602-604-2141	
4	swene@law-msh.com	
5		
6	BEFORE THE ARIZONA CORPOR	RATION COMMISSION
7		
8	COMMISSIONERS	
9	GARY PIERCE, CHAIRMAN	
10	PAUL NEWMAN	
11	SANDRA D. KENNEDY BOB STUMP	
	BRENDA BURNS	
12		
13		
14	IN THE MATTER OF THE APPLICATION OF	DOCKET NO. W-02031A-10-0168
15	INDIADA WATER COMPANY, INC., FOR APPROVAL OF A PERMANENT INCREASE	
16	IN ITS WATER RATES.	
17	IN THE MATTER OF THE APPLICATION OF	DOCKET NO. W-02327A-10-0169
18	ANTELOPE RUN WATER COMPANY FOR	
19	APPROVAL OF A PERMANENT INCREASE	
20	IN ITS WATER RATES.	DOCKET NO. W-01906A-10-0170
21	IN THE MATTER OF THE APPLICATION OF BOB B. WATKINS DBA EAST SLOPE	DOCKET NO. W-01900A-10-01/0
	WATER COMPANY FOR APPROVAL OF	
22	ITS PERMANENT INCREASE IN ITS	
23	WATER RATES.	DOCKET NO. W 0100/ A 10 0171
24	IN THE MATTER OF THE APPLICATION OF BOB B. WATKINS DBA EAST SLOPE	DOCKET NO. W-01906A-10-0171 DOCKET NO. W-02031A-10-0171
25	WATER COMPANY, INDIADA WATER	DOCKET NO. W-02327A-10-0171
26	COMPANY, INC., AND ANTELOPE RUN	
27	WATER COMPANY FOR APPROVAL OF A TRANSFER OF ASSETS AND	
28	CERTIFICATES OF CONVENIENCE AND	

NECESSITY.

IN THE MATTER OF THE APPLICATION OF BOB B. WATKINS DBA EAST SLOPE WATER COMPANY FOR AUTHORITY TO INCUR LONG-TERM DEBT.

IN THE MATTER OF THE APPLICATION OF INDIADA WATER COMPANY, INC. FOR AUTHORITY TO INCUR LONG-TERM DEBT.

IN THE MATTER OF THE APPLICATION OF ANTELOPE RUN WATER COMPANY FOR AUTHORITY TO INCUR LONG-TERM DEBT.

DOCKET NO. W-01906A-10-0183

DOCKET NO. W-02031A-10-0184

DOCKET NO. W-02327A-10-0185

UPDATED REJOINDER TESTIMONY OF BONNIE O'CONNOR

Q. What is your purpose in offering this testimony?

A. On behalf of the East Slope Water Company, Antelope Run Water Company, and Indiada Water Company (collectively referred to as "ESARIN" or "Companies") I am responding to Judge Martin's request for information regarding the County franchise process if the Companies are consolidated into one entity.

Q. Explain what would need to occur if the Arizona Corporation Commission approved the proposed consolidation of Companies.

As the ongoing company, East Slope Water Company, Inc. would have to apply for a franchise for its certificated area, pay a \$500.00 application fee, and petition the Cochise County Board of Supervisors for approval. Samples of documentation necessary to complete this process are set forth in Attachment 1.

EAST SLOPE WATER COMPANY, INC.

P.O. BOX 85160 TUCSON, ARIZONA 85754 520-623-5172 FAX 520-792-0377

October, 2011

Cochise County Board of Supervisors 1415 W. Melody Lane, Building G Bisbee, Arizona 85603

Re: Application for Franchise

The Honorable Board of Supervisors;

Attached is a completed Application for Franchise for <u>East Slope Water Company</u>, <u>Inc.</u> along with the \$500.00 application fee. I have attached the legal description of a New Franchise area.

The purpose of this application is to request the joining of three existing franchises' into one franchise in order to provide water service.

After our franchise has been granted to include the expanded area, we will apply to the Arizona Corporation Commission for a Certificate of Convenience and Necessity ("CC&N") to join the CC&N of the noted areas as applicable.

If you have any questions or need additional information, please feel free to contact me at the number listed above.

Regards;

Bonnie O'Connor
President
Southwestern Utility Management, Inc.
For
East Slope Water Company, Inc.

Enclosure(s)

COCHISE COUNTY, ARIZONA APPLICATION FOR FRANCHISE

Applicant's Name: East Slope Water Company, Inc.
Address: PO Box 85160 City: Tucson State: Arizona Zip: 85754
Telephone: 520-623-5172 Emergency Telephone: 520-429-3208 (onsite Technician)
Who will own and operate the system, if other than applicant:
Name: Nathan Watkins, President, Bob Watkins, Owner
Address: City: 301 North Garden Ave. Sierra Vista State: AZ Zip: 85635
Telephone: (520) 458-4388 Emergency Telephone: (520) 432-2017
Indicate the type of franchise you are applying for:
□ Cable TV □ Electricity □ Gas □ Sewer X Water
☐ Telecommunications ☐ Fiber Optic
Note: If you are claiming an exemption from obtaining a franchise please specify reason:
Does the applicant have an existing or proposed agreement with anyone proposing to have an
ownership interest in the franchise? Yes X No
If the answer is yes, please attach a statement from Corporate Council setting forth the name(s) and address(es) of the person(s) with such ownership interest, and a copy of the agreement.
What is the applicant's experience in providing service for the utility for which applicant is applying for a franchise? The Applicant has 30 plus years' experience in maintaining and operating water facilities. The company intends to join the franchises' of East Slope Water Company, Antelope Run Water Company and Indiada Water Company into one franchise as required by the Arizona Corporation Commission.
How many people do you anticipate serving with this utility? Approximately 995 service

THIS APPLICATION MUST BE ACCOMPANIED BY A \$500 NONREFUNDABLE FRANCHISE APPLICATION FEE AND A LEGAL DESCRIPTION OF THE BOUNDARY OF THE AREA TO BE SERVED BY THE FRANCHISE.



APPLICATION FOR A FRANCHISE

FOR THE OPERATION OF A WATER PLANT AND DISTRIBUTION SYSTEM.

TO THE BOARD OF SUPERVISORS OF COCHISE COUNTY, STATE OF ARIZONA, East Slope Water Company, Inc., AN ARIZONA CORPORATION, respectfully petitions the Honorable Board of supervisors of Cochise County, State of Arizona, for a WATER PLANT/DISTRIBUTION SYSTEM Franchise, to construct, maintain and operate its pipe lines, conduits and other necessary facilities for a period of twenty-five (25) years, for the purpose of transporting, distributing and selling WATER SERVICE for all purposes and to construct and maintain pipes, conduits, and other necessary facilities along, under and across the public streets, alleys and highways in the area known as East Slope Water Company, Sierra Vista, COCHISE COUNTY, ARIZONA, and more particularly described as follows:

SEE ATTACHED EXHIBITS - REINSTATED AND NEW FRANCHISE AREA

All construction, maintenance and use of the above shall be under such restriction and limitations, and upon such terms as the Board of Supervisors shall provide, and which shall not be inconsistent with law, or the orders or rules of the Arizona Corporation Commission. That your petitioner is a corporation duly organized and doing business under the laws of the State of Arizona. The area to be served is patented land and your petitioners have heretofore filed and application for a Certificate of Convenience and Necessity with the Arizona Corporation Commission.

Wherefore, your petitioner prays that after due and legal notice of this petition given as required by law, the application for your petitioner for a <u>WATER PLANT/DISTRIBUTION SYSTEM</u>. To construct, maintain and operate its pipe lines, conduit, and other necessary facilities as aforesaid, be approved and granted.

Dated this	day of		<u></u> , 20011
Signature of Pe	titioner		
P.O. Box 85160), Tucson, A	rizona <u>85754</u>	
Mailing Addres	! c		

EXHIBIT 2

1 2 3 4	Steve Wene, State Bar No. 019630 MOYES SELLERS & HENDRICKS LTD. 1850 N. Central Ave., Suite 1100 Phoenix, Arizona 85004 Telephone: 602-604-2141 swene@law-msh.com	
5	DEFORE THE ADIZONA CORPOR	ATION COMMISSION
7	BEFORE THE ARIZONA CORPORA	ATION COMMISSION
8	COMMISSIONERS	
9	GARY PIERCE, CHAIRMAN	
10	PAUL NEWMAN SANDRA D. KENNEDY	
11	BOB STUMP	
12	BRENDA BURNS	
13		
14 15	IN THE MATTER OF THE APPLICATION OF INDIADA WATER COMPANY, INC., FOR APPROVAL OF A PERMANENT INCREASE	DOCKET NO. W-02031A-10-0168
16	IN ITS WATER RATES.	
17	ANTELOPE RUN WATER COMPANY FOR	DOCKET NO. W-02327A-10-0169
19	APPROVAL OF A PERMANENT INCREASE IN ITS WATER RATES.	
20	IN THE MATTER OF THE APPLICATION OF	DOCKET NO. W-01906A-10-0170
21	BOB B. WATKINS DBA EAST SLOPE WATER COMPANY FOR APPROVAL OF	
22	ITS PERMANENT INCREASE IN ITS	
23	WATER RATES.	DOCKET NO. W-01906A-10-0171
24	IN THE MATTER OF THE APPLICATION OF BOB B. WATKINS DBA EAST SLOPE	DOCKET NO. W-01906A-10-0171 DOCKET NO. W-02031A-10-0171 DOCKET NO. W-02327A-10-0171
25	WATER COMPANY, INDIADA WATER COMPANY, INC., AND ANTELOPE RUN	DOCKET NO. W-0232711 10-0171
26	WATER COMPANY FOR APPROVAL OF A	
27	TRANSFER OF ASSETS AND CERTIFICATES OF CONVENIENCE AND	į

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NECESSITY.

IN THE MATTER OF THE APPLICATION OF BOB B. WATKINS DBA EAST SLOPE WATER COMPANY FOR AUTHORITY TO INCUR LONG-TERM DEBT.

IN THE MATTER OF THE APPLICATION OF INDIADA WATER COMPANY, INC. FOR AUTHORITY TO INCUR LONG-TERM DEBT.

IN THE MATTER OF THE APPLICATION OF ANTELOPE RUN WATER COMPANY FOR AUTHORITY TO INCUR LONG-TERM DEBT.

DOCKET NO. W-01906A-10-0183

DOCKET NO. W-02031A-10-0184

DOCKET NO. W-02327A-10-0185

UPDATED REJOINDER TESTIMONY OF SONN ROWELL

Q. What is your purpose in offering this testimony?

A. On behalf of the East Slope Water Company, Antelope Run Water Company, and Indiada Water Company (collectively referred to as "ESARIN" or "Companies") I am replying to Staff's updated schedules and supporting testimony filed on September 30, 2011. I hereby incorporate my previous testimony filed in this matter as well as the attached documents supporting this testimony. *See* Attachments 1-9.

Q. What is your primary concern with Staff's testimony?

A. My primary concern is that Staff's proposal does not generate enough money to reasonably operate the Companies and meet its financial obligations to WIFA if the proposed loan is taken by the Companies.

OPERATING MARGIN V. RATE OF RETURN ON RATE BASE

Q. What methodology do you recommend should be applied to the Companies?

A. The Companies' rates should be set using the operating margin methodology rather than the rate of return on rate base methodology because the latter does not generate enough revenue to keep the Companies financially sound. The table below

illustrates the Companies' position regarding the appropriate operating margin for each Company as well as ERARIN (consolidated) and compares it to Staff's proposed operating margins:

	Companies' Operating Margin	Staff's Operating Margin
East Slope	12.00%	5.07%
Antelope Run	13.34%	10.12%
Indiada	13.40%	8.49%
ESARIN	12.40%	6.63%

Staff's proposed operating margins are simply too low for small water companies. Meanwhile, the Companies' proposed operating margins are reasonable.

Q. In the analysis above, why did you choose to use Staff's operating margin calculated without the surcharge?

A. Using operating margin with the WIFA loan surcharge is misleading. If the surcharge is factored in, the operating margin accounts for the surcharge cash in, but does not account for the cash out going directly to WIFA – i.e., it accounts for the cash collected by the surcharge, but does not account for cash being paid to WIFA. That is why under Staff's proposal the operating margin for ESARIN jumps from 6.63% to 33.89% with the surcharge in place (*see* Staff's Consolidated Schedule JMM-19) even though ESARIN would have to actually pay an additional \$3,238 per month for the debt reserve from its cash flow. *See* Attachment 4, Schedule SSR-4, line 27. Put another way, if and when the surcharge is applied, ESARIN's net monthly cash flow drops from \$5,153 to \$1,915, yet the operating margin simultaneously goes from 6.63% to 33.89%. *See* Staff's Consolidated Schedule JMM-19. Clearly, knowing that surcharge must be used to pay for the WIFA loan, the operating margin calculation that includes surcharge cash flow in is not a useful analysis.

Q. Briefly describe Staff's position on what method should be used to determine the Company's revenue requirement.

Staff proposes using the rate of return methodology with a 10% rate of return on rate base. Staff also believes that the WIFA loan debt reserve should be paid from the funds generated by the 10% rate of return.

Q. Do you think Staff's recommendation to base the revenue requirement on a generic 10% return on equity for each entity and the consolidated entity is sufficient?

A. No, it is not sufficient, especially if the WIFA loan is taken and the Companies are obligated to pay the WIFA reserve without any corresponding additional cash inflow.

Q. Please explain your response in more detail.

A. To understand what Staff is proposing, you have to review Staff's Schedule JMM-19s and perform a cash flow analysis for each of the Companies and the consolidated ESARIN. But Schedule JMM-19 can lead readers to an erroneous conclusion that the Companies will have adequate cash flow because Staff is mixing income data into the cash flow analysis.

A straightforward monthly cash flow analysis shows that Staff's position will leave the Companies in a poor financial position. The table below identifies cash in and cash out on a monthly basis under Staff's proposed rates and WIFA loan surcharge:

	East Slope	Antelope Run	Indiada	ESARIN
Cash in	\$34,870	\$12,988	\$4,211	\$54,238
Cash out	(\$33,890)	(\$12,260)	(\$4,052)	(\$52,323)
Net Cash	\$981	\$728	\$158	\$1,915

See Attachments 1-4 (monthly cash flow analysis in last 5 lines). A net cash flow of less than \$2,000 for a water company serving 1,044 customers is simply insufficient, as this

amounts to \$1.83 per customer per month for expenses that vary from Staff's budgeted amounts.

What is most troubling is that Staff's position is actually a financial <u>disincentive</u> for the Company to take on the WIFA loan to improve the systems and presumes to require the Companies to commit substantial amounts of its depreciation cash flow (i.e, return <u>of</u> investment) to repay the WIFA loan. As the table below illustrates, not only is there not enough cash flow to reasonably sustain the Companies even without the surcharge, the surcharge as proposed by Staff burdens the Companies to the point that they have negative free cash flow:

Cash Flow Per Month

	Customers	Free Cash Flow w/o WIFA Loan Surcharge	Free Cash Flow with WIFA Loan Surcharge
East Slope	820	\$1,068.00	-\$831.00
Antelope Run	168	\$729.00	-\$330.00
Indiada	56	\$227.00	-\$93.00
ESARIN	1,044	\$2,032.00	-\$1,206.00

See Attachments 1-4 (monthly cash flow analysis in last 5 lines). The Companies believe this is not a good policy. Small companies that have no access to investment markets should not be required to sacrifice their very limited cash flow to take a WIFA loan. The WIFA loan surcharge should be a pass through from the customers to WIFA, leaving the company in essentially same position it would be in if the loan was not taken.

WIFA LOAN SURCHARGE

- Q. Do you agree with Staff that a WIFA Loan Surcharge is appropriate here?
- A. Yes.

- Q. Do you disagree regarding how Staff calculates the WIFA Loan Surcharge?
- A. Yes. Staff is not including the annual debt reserve payment, which is significant. For instance, the annual debt reserve payment for ESARIN would be \$38,852. There needs to be a revenue stream to pay for this obligation. The Companies propose

including the debt reserve, and any additional tax obligation, in the surcharge. The Companies have calculated its proposed surcharge for each Company individually and ESARIN (consolidated). *See* Attachments 5 to 8.

RATE CASE EXPENSE

- Q. Do you still disagree with Staff's position that rate case expense should not include the expenses incurred by the Company's when they came in for emergency rates in the Fall of 2009?
- A. Yes. As I have testified previously, it would be a bad policy to not allow small water companies to recover emergency rate case expense, especially when the Commission grants the relief as it did here. Staff has never provided any sound policy reason for disallowing such expense. Staff simply argues it is a non-recurring expense. But all rate case expense is non-recurring, which is why it is amortized for a reasonable period of time.

CUSTOMER DEPOSITS

- Q. Although Staff made some adjustments, has the Companies' position regarding customer deposits changed?
- A. No. A security deposit is not capital and such deposits should not be deducted from plant and rate base because they are never put into plant and rate base in the first place. However, this argument is only relevant if Staff's proposal to calculate rates using a rate of return on rate base is adopted.

OTHER ISSUES

- Q. While reviewing your schedules, you noticed clerical errors in Schedule H-3, please explain.
- A. The previous ESARIN Schedule H-3 had tier breaks for the larger meters (1" to 6") at 10,000 and 20,000 gallons. The corrected tiers are set forth in the Amended Rejoinder Schedule H-3 in Attachment 9.

Antelope Run Water Company/East Slope Water Company/Indiada Water Company

Docket Nos. W-02327A-10-0171, W-01906A-10-0171, and W-02031A-10-0171 Test Year Ended December 31, 2009

Analysis of Staff Schedule JMM-19 for Indiada

Line	Description		taff Propos Vithout Ircharge /IFA Loan	ed Amounts With Surcharge & WIFA Loan	
1 2	Annual Cash Inflows: Cash Flow from Base Rates Cash Flow from Surcharge	\$	32,741	\$	32,741 17,788
3	Total Cash Inflows from Rates	\$	32,741	\$	50,529
	Annual Cash Outflows:				
4 5 6 7 8 9 10 11 12 13 14 15 16	Purchased Power Chemicals Repairs & Maintenance Office Supplies and Expense Outside Services Water Testing Transportation Expense Rate Case Expense Miscellaneous Expense Property Taxes AIAC repayments WIFA Loan Interest WIFA Debt Service Reserve	\$	1,818 166 910 1,384 14,101 2,129 3,557 1,439 10 1,431 52	\$	1,818 166 910 1,384 14,101 2,129 3,557 1,439 10 1,716 52 9,104 8,684 3,558
18	Total Annual Cash Outflows	\$	26,997	\$	48,628
19 20 21	Annual Cash Flow From Operations (Line 3 - 18) Annual Cash Flow from Depreciation Expense Annual Free Cash Flow (Line 19 - 20)	\$ \$	5,744 3,016 2,728	\$	1,901 3,016 (1,115)
22	% Free Cash Flow of Cash Inflows (Line 21 / 3)		8.33%		-2.21%
23 24	Monthly Cash In (Line 3 / 12) Monthly Cash Out (Line 18 / 12)	\$	2,728 (2,250)	\$	4,211 (4,052)
25 26	Net Monthly Cash (Net of lines 23 & 24) Monthly Cash Flow from Depreciation Expense (Line 20 / 12)	\$	479 (251)	\$	158 (251)
27	Monthly Free Cash Flow (Net of lines 25 & 26)	\$	227	\$	(93)

Antelope Run Water Company/East Slope Water Company/Indiada Water Company Docket Nos. W-02327A-10-0171, W-01906A-10-0171, and W-02031A-10-0171

Test Year Ended December 31, 2009

Analysis of Staff Schedule JMM-19 for Antelope Run

		aff Propos	Proposed Amounts		
			Vithout	With	
		Su	rcharge	Sı	ırcharge
Line	Description	& W	IFA Loan	& V	VIFA Loan
	Annual Cash Inflows:				
1	Cash Flow from Base Rates	\$	91,242	\$	91,242
2	Cash Flow from Surcharge	Ψ	J 1,272	Ψ	64,615
	•		04.040	ф.	
3	Total Cash Inflows from Rates	\$	91,242	\$	155,857
	Annual Cash Outflows:				
4	Purchased Power	\$	17,695	\$	17,695
5	Chemicals		166		166
6	Repairs & Maintenance		3,358		3,358
7	Office Supplies and Expense		2,393		2,393
8	Outside Services		33,478		33,478
9	Water Testing		1,899		1,899
10	Transportation Expense		5,245		5,245
11	Rate Case Expense		2,000 27		2,000 27
12	Miscellaneous Expense		3,049		4,088
13 14	Property Taxes AIAC repayments		478		478
15	WIFA Loan Interest		-		32,538
16	WIFA Loan Principal		-		31,039
17	WIFA Debt Service Reserve				12,715
18	Total Annual Cash Outflows	\$	69,788	\$	147,119
19	Annual Cash Flow From Operations (Line 3 - 18)	\$	21,454	\$	8,738
20	Annual Cash Flow from Depreciation Expense		12,702		12,702
21	Annual Free Cash Flow (Line 19 - 20)	\$	8,752	\$	(3,964)
22	% Free Cash Flow of Cash Inflows (Line 21 / 3)		9.59%		-2.54%
23	Monthly Cash In (Line 3 / 12)	\$	7,604	\$	12,988
24	Monthly Cash Out (Line 18 / 12)		(5,816)		(12,260)
25	Net Monthly Cash (Net of lines 23 & 24)	\$	1,788	\$	728
26	Monthly Cash Flow from Depreciation Expense (Line 20 / 12)		(1,059)		(1,059)
27	Monthly Free Cash Flow (Net of lines 25 & 26)	\$	729	\$	(330)

Antelope Run Water Company/East Slope Water Company/Indiada Water Company Docket Nos. W-02327A-10-0171, W-01906A-10-0171, and W-02031A-10-0171 Test Year Ended December 31, 2009

Analysis of Staff Schedule JMM-19 for East Slope

			Without Surcharge		sed Amounts With Surcharge	
Line	Description	<u>& V</u>	VIFA Loan	& V	VIFA Loan	
	Annual Cash Inflows:					
1	Cash Flow from Base Rates	\$	281,285	\$	281,285	
2	Cash Flow from Surcharge		-		137,156	
3	Total Cash Inflows from Rates	\$	281,285	\$	418,441	
	Annual Cash Outflows:					
4	Purchased Power	\$	53,234	\$	53,234	
5	Chemicals		460		460	
6	Repairs & Maintenance		12,341		12,341	
7	Office Supplies and Expense		8,246		8,246	
8	Outside Services		122,149		122,149	
9	Water Testing		3,980		3,980	
10	Transportation Expense		13,003		13,003	
11	Insurance - General Liability		6,491		6,491	
12	Rate Case Expense		10,000		10,000	
13	Miscellaneous Expense		446		446	
14	Property Taxes		11,163		13,367	
15	Income Taxes		3,774 1,446		24,795 1,446	
16	AIAC repayments		1,440		58,308	
17	WIFA Loan Principal		_		55,622	
18 19	WIFA Loan Principal WIFA Debt Service Reserve		- -		22,786	
20	Total Annual Cash Outflows	\$	246,733	\$	406,674	
21	Annual Cash Flow From Operations (Line 3 - 20)	\$	34,552	\$	11,767	
22	Annual Cash Flow from Depreciation Expense		21,736		21,736	
23	Annual Free Cash Flow (Line 21 - 22)	\$	12,816	\$	(9,969)	
24	% Free Cash Flow of Cash Inflows (Line 23 / 3)		4.56%		-2.38%	
25	Monthly Cash In (Line 3 / 12)	\$	23,440	\$	34,870	
26	Monthly Cash Out (Line 20 / 12)		(20,561)		(33,890)	
27	Net Monthly Cash (Net of lines 25 & 26)	\$	2,879	\$	981	
28	Monthly Cash Flow from Depreciation Expense (Line 22 / 12)		(1,811)		(1,811)	
29	Monthly Free Cash Flow (Net of lines 27 & 28)	\$	1,068	\$	(831)	

Antelope Run Water Company/East Slope Water Company/Indiada Water Company

Docket Nos. W-02327A-10-0171, W-01906A-10-0171, and W-02031A-10-0171 Test Year Ended December 31, 2009

Analysis of Staff Schedule JMM-19 for ESARIN (Consolidated)

			taff Propos Vithout	ed Amounts With Surcharge & WIFA Loan	
lina	Description		urcharge VIFA Loan		
Line	Description	OX V	VIFA LUAII	OX V	VII'A LOAII
	Annual Cash Inflows:	•	222.254	•	000.054
1	Cash Flow from Base Rates	\$	396,651	\$	396,651 254,201
2	Cash Flow from Surcharge				
3	Total Cash Inflows from Rates	\$	396,651	\$	650,852
	Annual Cash Outflows:				
4	Purchased Power	\$	72,747	\$	72,747
5	Chemicals		792		792
6	Repairs & Maintenance		16,609		16,609
7	Office Supplies and Expense		12,023		12,023
8	Outside Services		158,038		158,038
9	Water Testing		8,008 21,805		8,008 21,805
10	Transportation Expense Insurance - General Liability		6,491		6,491
11 12	Rate Case Expense		13,439		13,439
13	Miscellaneous Expense		478		478
14	Property Taxes		15,504		19,589
15	Income Taxes		6,959		62,813
16	AIAC repayments		1,924		1,924
17	WIFA Loan Interest		-		99,421
18	WIFA Loan Principal		-		94,841
19	WIFA Debt Service Reserve		-		38,852
20	Total Annual Cash Outflows		334,817	\$	627,870
21	Annual Cash Flow From Operations (Line 3 - 20)	\$	61,834	\$	22,982
22	Annual Cash Flow from Depreciation Expense		37,455		37,455
23	Annual Free Cash Flow (Line 21 - 22)	\$	24,379	\$	(14,473)
24	% Free Cash Flow of Cash Inflows (Line 23 / 3)		6.15%		-2.22%
25	Monthly Cash In (Line 3 / 12)	\$	33,054	\$	54,238
26	Monthly Cash Out (Line 20 / 12)		(27,901)	•	(52,323)
27	Net Monthly Cash (Net of lines 25 & 26)	\$	5,153	\$	1,915
28	Monthly Cash Flow from Depreciation Expense (Line 22 / 12)		(3,121)		(3,121)
29	Monthly Free Cash Flow (Net of lines 27 & 28)	\$	2,032	\$	(1,206)

Antelope Run Water Company/East Slope Water Company/Indiada Water Company

Docket Nos. W-02327A-10-0171, W-01906A-10-0171, and W-02031A-10-0171 Test Year Ended December 31, 2009

COMPANY PROPOSED SURCHARGE CALCULATION - INDIADA

10	Indiada Surcharge Amount per Month		\$ 32.28
9	Number of Annual Bills		 672
8	Months in Year	 12	
7	Number of Customers	56	
6	Annual Surcharge Amount Necessary		\$ 21,689
5	Gross Revenue Conversion Factor	 1.0161	
4	Total Annual Payments	\$ 21,346	
3	Annual Debt Reserve	 3,558	
2	Annual Principal	8,684	
1	Annual Interest and Fees	\$ 9,104	
Line			

Antelope Run Water Company/East Slope Water Company/Indiada Water Company

Docket Nos. W-02327A-10-0171, W-01906A-10-0171, and W-02031A-10-0171 Test Year Ended December 31, 2009

COMPANY PROPOSED SURCHARGE CALCULATION - ANTELOPE RUN

Line 1 2 3	Annual Interest and Fees Annual Principal Annual Debt Reserve	\$	32,538 31,039 12,715		
4 5	Total Annual Payments Gross Revenue Conversion Factor			\$ 76,292 1.0161	
6	Annual Surcharge Amount Necessary		-		\$ 77,520
7 8 9	Number of 5/8 x 3/4-inch Customers Months in Year Annual Bills		163 12	1,956	
10 11 12	Number of 1-inch Customers Meter Multiplier Annual Equivalent Bills		2.5	120	
13 14 15 16	Number of 2-inch Customers Meter Multiplier Annual Equivalent Bills Total Annual Equivalent Bills		1 8	96	2,172
17	Antelope Run 5/8 x 3/4-in	ch Sur	charge Ar	nount per Month	\$ 35.69
18	Antelope Run 1-incl	n Surc	harge Am	ount per Month ¹	89.23
19	Antelope Run 2-incl	n Surc	harge Am	ount per Month ²	285.53
20	Revenue Check:	Sur	charge	Annual Bills	Total
21	5/8 x 3/4-inch meters	\$	35.69	1,956	\$ 69,811
22	1-inch meters		89.23	48	4,283
23	2-inch meters		285.53	12	 3,426
24	Totals			2,016	\$ 77,520

25

¹ \$35.69 times AWWA Meter Multiplier of 2.5

^{26 &}lt;sup>2</sup> \$35.69 times AWWS Meter Multiplier of 8

Docket Nos. W-02327A-10-0171, W-01906A-10-0171, and W-02031A-10-0171 Test Year Ended December 31, 2009

COMPANY PROPOSED SURCHARGE CALCULATION - EAST SLOPE

Line					
1	Annual Interest and Fees	\$	58,308		
2	Annual Principal		55,622		
3	Annual Debt Reserve	_	22,786		
4	Total Annual Payments			\$ 136,716	
5	Gross Revenue Conversion Factor		,	1.3000	
6	Annual Surcharge Amount Necessary				\$ 177,731
7	Number of 5/8 x 3/4-inch Customers		792		
8	Months in Year		12_		
9	Annual Bills			9,504	
10	Number of 1-inch Customers		15		
11	Meter Multiplier		3		
12	Annual Equivalent Bills			450	
13	Number of 1.5-inch Customers		10		
14	Meter Multiplier		5_		
15	Annual Equivalent Bills			600	
16	Number of 2-inch Customers		3		
17	Meter Multiplier		8		
18	Annual Equivalent Bills			288	
19	Total Annual Equivalent Bills				 10,842
20	East Slope 5/8 x 3/4-in-	ch Su	ırcharge A	mount per Month	\$ 16.39
21	East Slope 1-incl	n Sur	charge Am	ount per Month ¹	40.98
22	East Slope 1.5-incl	h Sur	charge Am	ount per Month ²	81.96
23	East Slope 2-incl	n Sur	charge Am	ount per Month ³	131.14
24	Revenue Check:	Su	ırcharge	Annual Bills	Total
25	5/8 x 3/4-inch meters	\$	16.39	9,504	\$ 155,797
26	1-inch meters		40.98	180	7,377
27	1.5-inch meters		81.96	120	9,836
28	2-inch meters		131.14	36	 4,721
29	Totals			9,840	\$ 177,731

^{30 &}lt;sup>1</sup> \$16.39 times AWWA Meter Multiplier of 2.5

^{31 &}lt;sup>2</sup> \$16.39 times AWWS Meter Multiplier of 5

^{32 &}lt;sup>3</sup> \$16.39 times AWWS Meter Multiplier of 8

Docket Nos. W-02327A-10-0171, W-01906A-10-0171, and W-02031A-10-0171 Test Year Ended December 31, 2009

COMPANY PROPOSED SURCHARGE CALCULATION - ESARIN (Consolidated)

Line 1 2 3 4 5	Annual Interest and Fees Annual Principal Annual Debt Reserve Total Annual Payments Gross Revenue Conversion Factor Annual Surcharge Amount Necessary	\$	99,421 94,841 38,852	\$ 233,114 1.3288	\$	309,762
7 8 9	Number of 5/8 x 3/4-inch Customers Months in Year Annual Bills		1,011 12	12,132		
10 11 12	Number of 1-inch Customers Meter Multiplier Annual Equivalent Bills		19 3	570		
13 14 15	Number of 1.5-inch Customers Meter Multiplier Annual Equivalent Bills		10 5	600		
16 17 18 19	Number of 2-inch Customers Meter Multiplier Annual Equivalent Bills Total Annual Equivalent Bills		4 8	384_		13,686
20	ESARIN 5/8 x 3/4-in	ch Su	rcharge A	mount ner Month	\$	22.63
21			_	nount per Month ¹	•	56.58
				ount per Month ²		113.17
22						
23	ESARIN 2-inc	h Sur	charge Am	nount per Month ³		181.07
24	Revenue Check:	Su	rcharge	Annual Bills		Total
25	5/8 x 3/4-inch meters	\$	22.63	12,132	\$	274,590
26	1-inch meters		56.58	228		12,901
27	1.5-inch meters		113.17	120		13,580
28	2-inch meters		181.07	48		8,691
29	Totals			12,528	\$	309,762

^{30 &}lt;sup>1</sup> \$22.63 times AWWA Meter Multiplier of 2.5

^{31 &}lt;sup>2</sup> \$22.63 times AWWS Meter Multiplier of 5

^{32 &}lt;sup>3</sup> \$22.63 times AWWS Meter Multiplier of 8

Antelope Run Water Company/East Slope Water Company/ Indiada Water Company Consolidated

Docket No. W-02327A-10-0171 et al. Test Year Ended December 31, 2009 Amended Rejoinder Schedule: H-3 Title: Changes in Representative Rate Schedules - Page 1 of 2

		Required for: All Utilities	X
Explanation:		Class A	
Schedule comparing present rate	Class B		
rate schedule.		Class C	
		Class D	
(Note: Rates apply to both resid	dential and commercial usage)	Speci Reqmt	
D	Dungant Data Businged Data		

Description	Present Rate	Propo	sed Rate
MONTHLY USAGE CHARGE			
5/8" x 3/4" Meter	NA	\$	13.45
3/4" Meter	NA		20.18
1" Meter	NA		33.63
1-1/2" Meter	NA		67.25
2" Meter	NA		107.60
3" Meter	NA		215.20
4" Meter	NA		336.25
6" Meter	NA		672.50
Commodity Charges Per 1,000 Gall	ons:		
5/8 x 3/4 - inch meter	· · · · · · · · · · · · · · · · · · ·		
Tier one: 0 - 3,000 Gallons	- NA		\$1.07
Tier two: 3,001 to 10,000 Gallons	NA		\$1.93
Tier three: All Gallons Over 10,000	NA		\$3.47
Tier timee. All danons over 10,000	1471		Ψ2,
3/4 - inch meter			
Tier one: 0 - 3,000 Gallons	NA	\$	1.07
Tier two: 3,001 to 10,000 Gallons	NA		1.93
Tier three: All Gallons Over 10,000	NA		3.47
One - inch meter			
Tier one: 0 - 25,000 Gallons	NA	\$	1.93
Tier two: All Gallons Over 25,000	NA		3.47
One and one half - inch meter			
Tier one: 0 - 50,000 Gallons	- NA	\$	1.93
Tier two: All Gallons Over 50,000	NA	Ψ	3.47
Tier two. All Gallons Over 50,000	117.2		2
Two - inch meter			
Tier one: 0 - 80,000 Gallons	- NA	\$	1.93
Tier two: All Gallons Over 80,000	NA		3.47
Three - inch meter			
Tier one: 0 - 140,000 Gallons	- NA	\$	1.93
Tier two: All Gallons Over 140,000	NA		3.47
Four inch mater			
Four - inch meter Tier one: 0 - 200,000 Gallons	- NA	\$	1.93
	NA NA	Φ	3.47
Tier two: All Gallons Over 200,000	INA		3.47
Six - inch meter	_	_	
Tier one: 0 - 400,000 Gallons	NA	\$	1.93
Tier two: All Gallons Over 400,000	NA		3.47

Antelope Run Water Company/East Slope Water Company/ Indiada Water Company Consolidated

Docket No. W-02327A-10-0171 et al.

Amended Rejoinder Schedule: H-3 Title: Changes in Representative Rate Schedules - Page 2 of 2

Description	Present Rate	Propo	sed Rate
SERVICE CHARGES			
Establishment	NA	\$	35.00
Reconnection (Delinquent)	NA		35.00
Meter Test (If Correct)	NA		25.00
Meter Reread (If Correct)	NA		20.00
NSF Check Charge	NA		25.00
Deposit			*
Deposit Interest (Per Annum)			*
Deferred Payment (Per Month)	1.50%		**
Late Charge (Per Month)	2%		**
Re-establishment (Within 12 Months)			***
After Hours Service Charge			35.00
MONTHLY SERVICE CHARGE			
FOR FIRE SPRINKLER:	N/A		****

SERVICE LINE AND METER INSTALLATION CHARGES

Refundable Pursuant to AAC R14-2-405

		Proposed Rates		
Description	Present Rate	Service Line	Meter Charge	Total Charge
5/8" x 3/4" Meter	NA	\$ 430.00	\$ 130.00	\$ 560.00
3/4" Meter	NA	430.00	230.00	660.00
1" Meter	NA	480.00	290.00	770.00
1-1/2" Meter	NA	535.00	500.00	1,035.00
2" Meter - Turbine	NA	815.00	1,020.00	1,835.00
2" Meter - Compound	NA	815.00	1,865.00	2,680.00
3" Meter - Turbine	NA	1,030.00	1,645.00	2,675.00
3" Meter - Compound	NA	1,150.00	2,545.00	3,695.00
4" Meter - Turbine	NA	1,460.00	2,620.00	4,080.00
4" Meter - Compound	NA	1,640.00	3,595.00	5,235.00
6" Meter - Turbine	NA	2,180.00	4,975.00	7,155.00
6" Meter - Compound NA		2,300.00	6,870.00	9,170.00

Per Commission Rule AAC R-14-2-403(B).

Supporting Schedules:

^{** 1.50%} of unpaid monthly balance.

^{***} Month off system times the monthly minimum per Commission rule AAC R14-2-403(D).

^{**** 1%} of monthly minimum for a comparable sized meter connection, but no less than \$5.00 per month. The service charge for fire sprinklers is only applicable for service lines separate and distinct from the primary waterservice line.